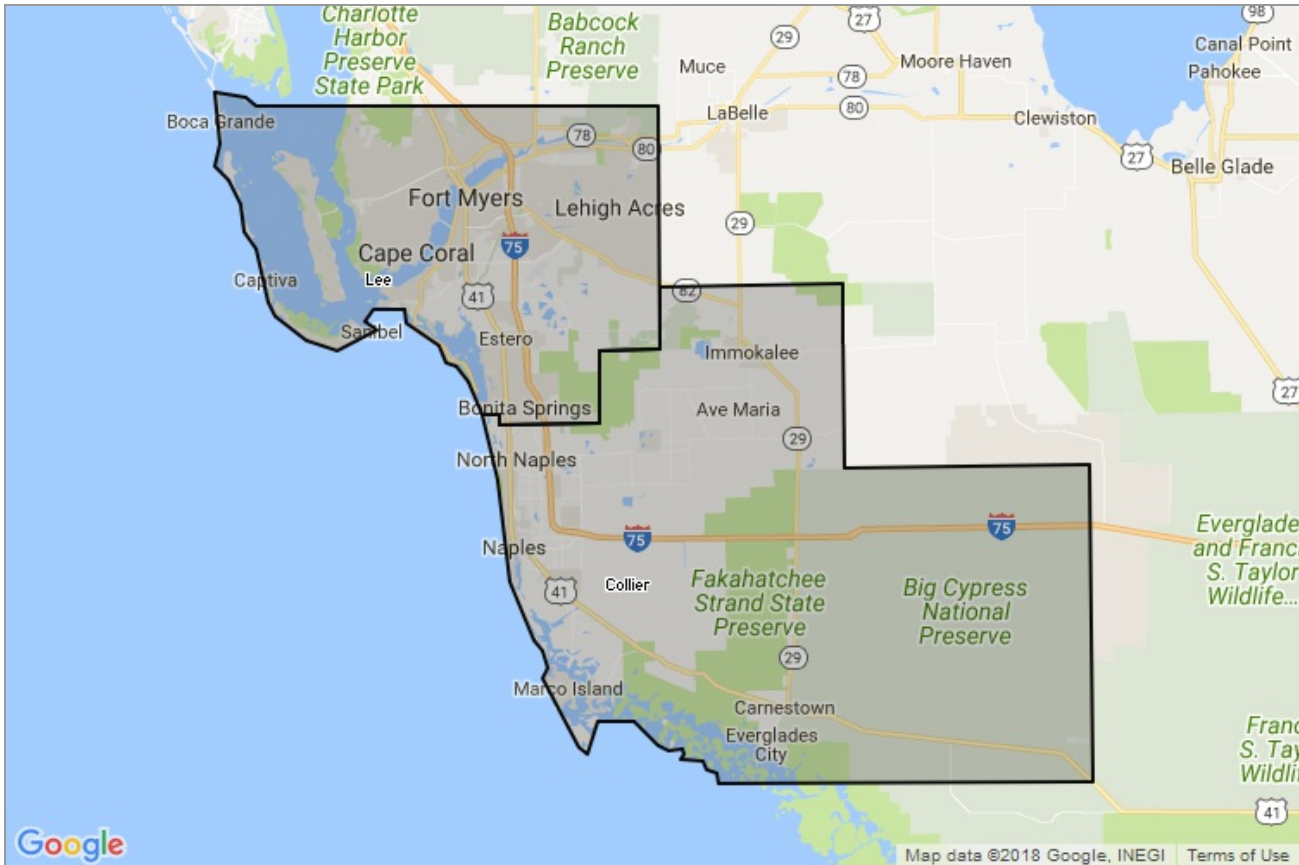




MARKET DATA REPORT

Monthly Market Data Report



Report Characteristics

Report Name:
Monthly Market Data Report

Report Date Range:
4/2017 – 4/2018

Filters Used:
Location

Avg/Med: Avg Only

Include Metrics By: County

Run Date: 05/09/2018

Scheduled: No

Presented by

**Bonita Springs-Estero Association of
REALTORS®**

Florida Real Estate License: 251501954

(239) 992-6771

<http://bearflorida.point2agent.com/>

25300 Bernwood Drive
Suite 1
Bonita Springs, FL 34135

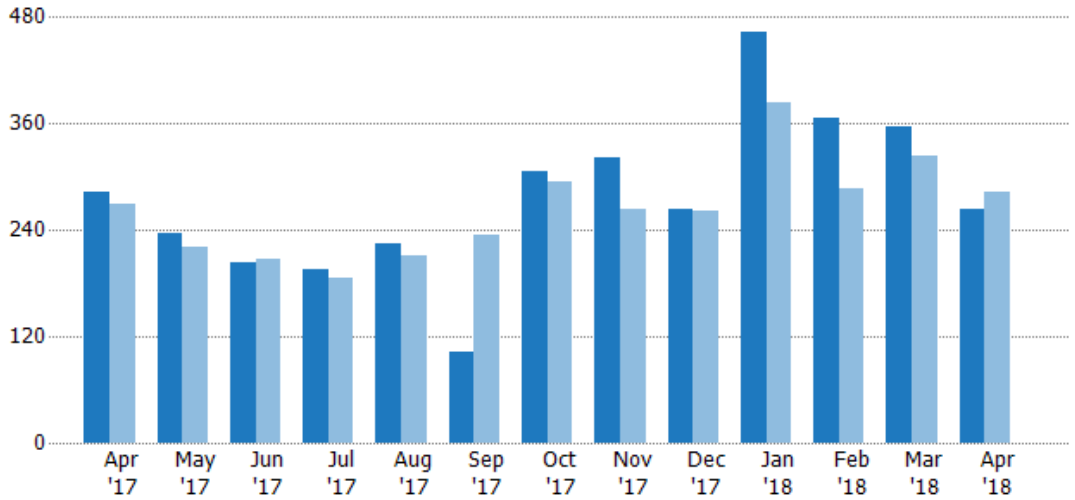
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Count	% Chg.
Apr '18	263	-6.7%
Apr '17	282	4.8%
Apr '16	269	-1.9%



	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	282	237	204	196	225	103	306	321	263	463	367	356	263
Prior Year	269	220	208	185	211	235	295	264	261	384	286	324	282
Percent Change from Prior Year	5%	8%	-2%	6%	7%	-56%	4%	22%	1%	21%	28%	10%	-7%

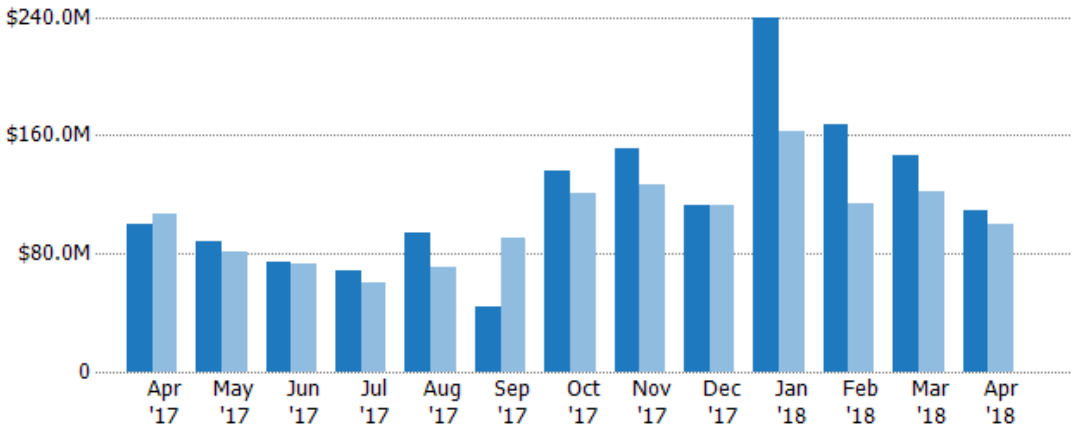
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Volume	% Chg.
Apr '18	\$109M	9.6%
Apr '17	\$99.4M	-7.4%
Apr '16	\$107M	-6.8%



	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	\$99.4M	\$88.7M	\$74.2M	\$68.7M	\$94.3M	\$43.8M	\$135M	\$151M	\$113M	\$239M	\$168M	\$146M	\$109M
Prior Year	\$107M	\$80.9M	\$73.3M	\$60.3M	\$71.4M	\$90.9M	\$120M	\$126M	\$113M	\$163M	\$114M	\$122M	\$99.4M
Percent Change from Prior Year	-7%	10%	1%	14%	32%	-52%	13%	20%	0%	47%	47%	20%	10%

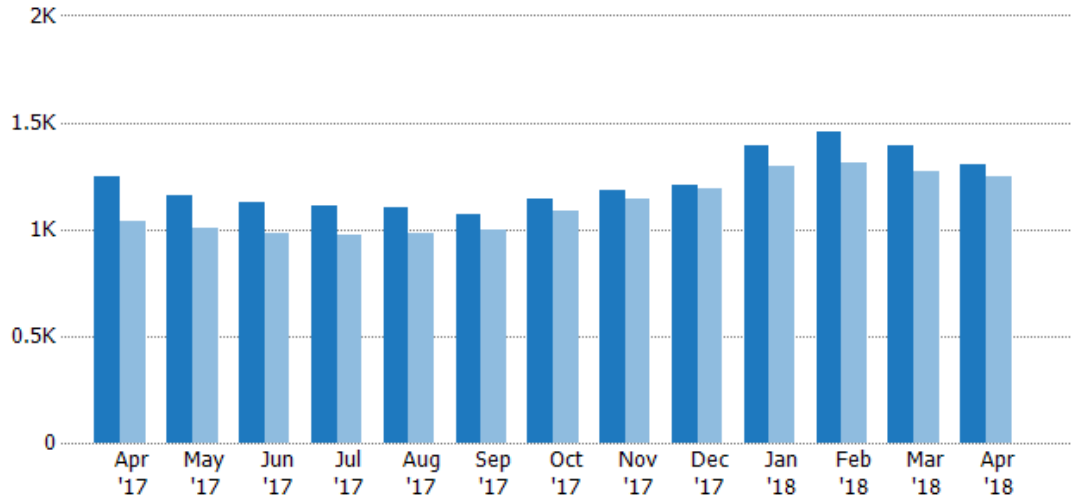
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Count	% Chg.
Apr '18	1.3K	4.4%
Apr '17	1.25K	20.6%
Apr '16	1.04K	-24.3%



Current Year	1.25K	1.15K	1.13K	1.11K	1.1K	1.07K	1.14K	1.18K	1.21K	1.39K	1.46K	1.39K	1.3K
Prior Year	1.04K	1K	984	973	979	999	1.09K	1.14K	1.19K	1.3K	1.31K	1.27K	1.25K
Percent Change from Prior Year	21%	15%	14%	14%	13%	7%	5%	3%	2%	7%	11%	9%	4%

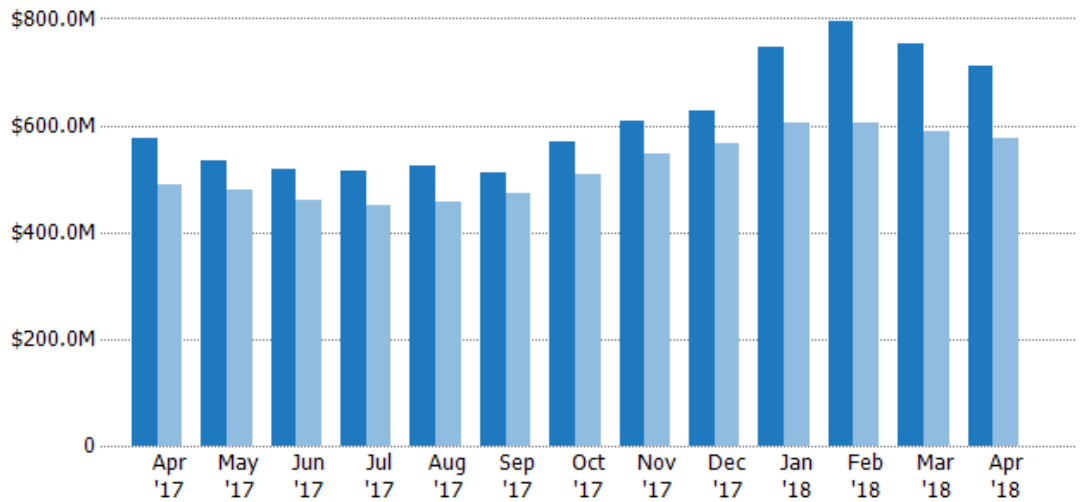
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Volume	% Chg.
Apr '18	\$713M	24%
Apr '17	\$575M	17.4%
Apr '16	\$490M	-25.2%



Current Year	\$575M	\$532M	\$519M	\$515M	\$524M	\$513M	\$570M	\$609M	\$627M	\$748M	\$794M	\$754M	\$713M
Prior Year	\$490M	\$478M	\$461M	\$451M	\$456M	\$471M	\$509M	\$546M	\$567M	\$605M	\$606M	\$588M	\$575M
Percent Change from Prior Year	17%	11%	13%	14%	15%	9%	12%	12%	11%	24%	31%	28%	24%

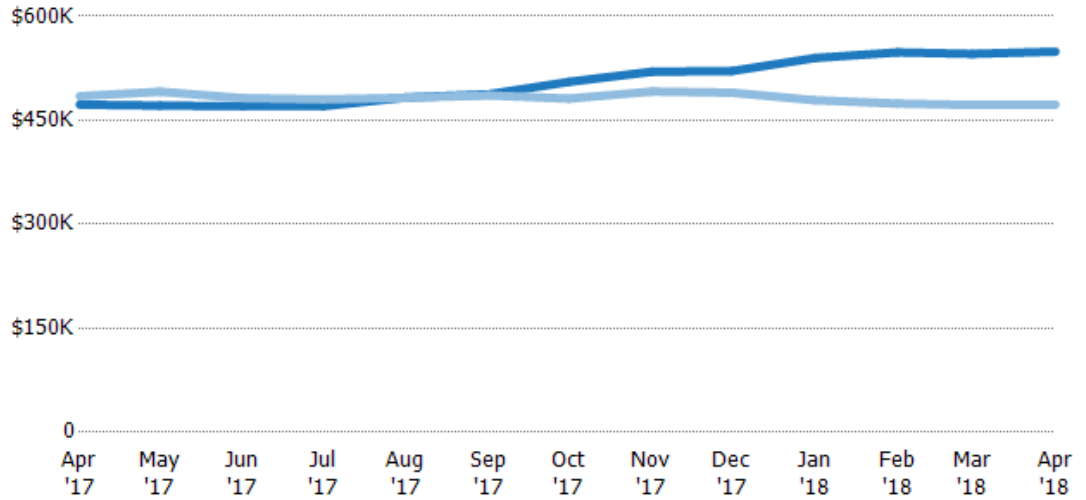
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Price	% Chg.
Apr '18	\$549K	16.2%
Apr '17	\$473K	-2.5%
Apr '16	\$485K	-0.2%



Current Year	\$473K	\$471K	\$470K	\$470K	\$483K	\$488K	\$505K	\$520K	\$521K	\$540K	\$548K	\$546K	\$549K
Prior Year	\$485K	\$491K	\$482K	\$480K	\$482K	\$486K	\$481K	\$491K	\$490K	\$479K	\$474K	\$472K	\$473K
Percent Change from Prior Year	-3%	-4%	-2%	-2%	0%	0%	5%	6%	6%	13%	16%	16%	16%

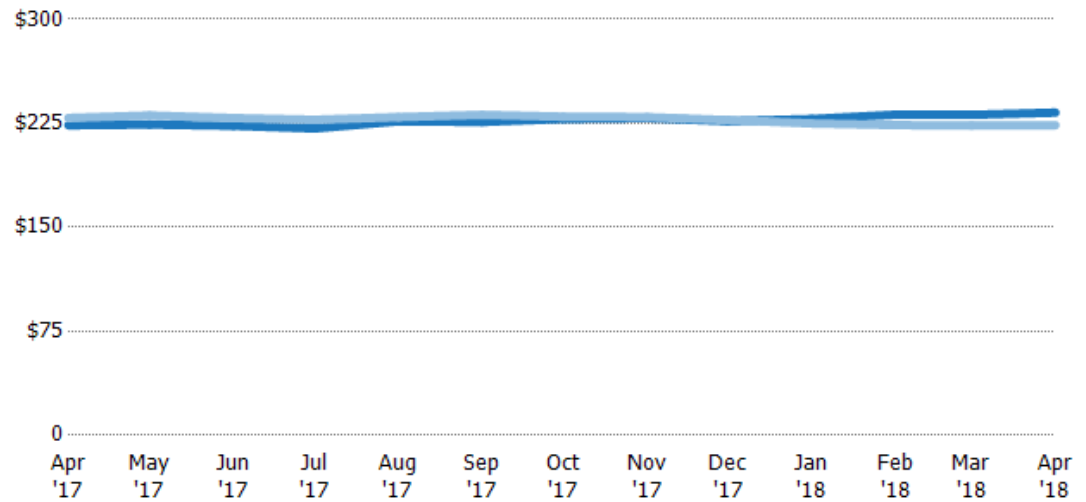
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

County: Collier County, Florida, Lee County, Florida

Month/Year	Price/sq ft	% Chg.
Apr '18	\$233	4.1%
Apr '17	\$224	-2.3%
Apr '16	\$229	0.4%



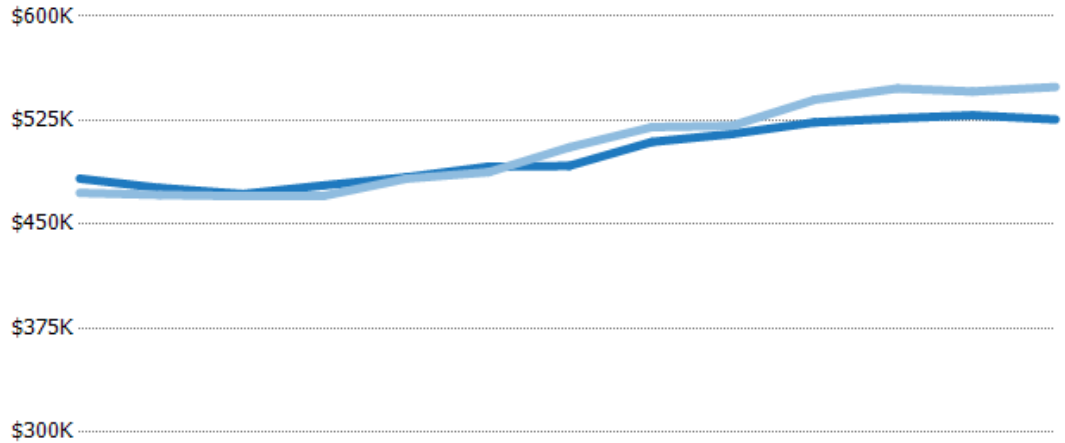
Current Year	\$224	\$224	\$223	\$221	\$226	\$226	\$228	\$229	\$226	\$228	\$231	\$231	\$233
Prior Year	\$229	\$231	\$229	\$228	\$229	\$231	\$230	\$229	\$227	\$225	\$224	\$223	\$224
Percent Change from Prior Year	-2%	-3%	-2%	-3%	-1%	-2%	-1%	0%	0%	1%	3%	3%	4%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

County: Collier County, Florida, Lee County, Florida



	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Avg Est Value	\$483K	\$476K	\$472K	\$478K	\$484K	\$492K	\$492K	\$509K	\$515K	\$524K	\$526K	\$529K	\$526K
Avg Listing Price	\$473K	\$471K	\$470K	\$470K	\$483K	\$488K	\$505K	\$520K	\$521K	\$540K	\$548K	\$546K	\$549K
Avg Listing Price as a % of Avg Est Value	98%	99%	100%	98%	100%	99%	103%	102%	101%	103%	104%	103%	104%

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Monthly Market Data Report

Run Date: 05/09/2018

Scheduled: No

Report Date Range: From 4/2017 To: 4/2018

Information Included

- | | |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet | <input checked="" type="checkbox"/> Averages |
| <input type="checkbox"/> Include Key Metric Summary | <input checked="" type="checkbox"/> Include Appendix |
| <input checked="" type="checkbox"/> Include Metrics By: County | <input type="checkbox"/> Medians |

MLS Filter

MLS: All

Listing Filters

Property Types: All

Sales Types: All

Price Range: None

Location Filters

State: All

County: Collier County, Florida Lee County, Florida

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 4/2018 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area